



NSHSA Mid-Winter Raft-up – January 27th, 2018

in the

Cutter Marina Rec Room



The first raft-up of the 2018 Season was held in 'Spring Like' weather and not in the deep grip of 'old man winter'. It felt like we should be scheduling our Launch Dates.

With most of our boats stored at Cutter Marina, we checked on them and began the planning process for the pre-launch activities...all walking around and climbing into the boats was done in 50⁰ + sunny weather. It couldn't have been planned it better.

We made the most of having Tony Tumas of Great Blue Yachts give a detailed presentation on the state of the boating market. Tony educated us on the current and forecasted Boat Market, what was and was not selling, what was driving the Boat Market, and his predictions for the future. Tony also shared his insights of actions Area Clubs might take to improve Membership Growth in a period of declining membership rosters.

Tony gave us a heads-up on two new products coming to market in 2018: The 'Mast Silencer' and the 'JibCap'. Call Tony for additional details.

The attending Boat Captains asked many good questions and kept Tony busy for a good 45 minutes...The Boats attending were:

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|----------|-----------|----------|----------|----------------|------------------|
| Callisto | Schatzi | Aquila | Annalee | Puesta del sol | Silent Running |
| Paisano | Narsilion | Pau Hana | Tenacity | Penury's Prize | Elsies Phantasie |

Along with having a tremendous lunch, preliminary planning on the 2018 Raft-Up schedule began, including the initial thoughts on a Kentucky Derby Raft, a Memorial Day Delmarva Circum-Navigation, and a Labor Day Harbor of Refuge Beach Excursion. Lots more information to follow in the coming weeks.